

PERSONAL INFORMATION

Iulia Oana Florea



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Sex Feminin | Birth date 21/09/1981 | Nationality română

WORK EXPERIENCE

2018 –2022

University Teachers Assistant

“Ovidius” University, Economic Science Faculty
Bd. Mamaia 124, Constanta (România)
www.univ-ovidius.ro

2019 –2020

University Teachers Assistant

Bucharest Academy of Economic Studies, Faculty of Economic International Relations,
International Economic Relations Department,
Bd. Dacia nr.41, Mihai Eminescu Building, ground floor, room 1001, Bucuresti, Romania.
<http://www.rei.ase.ro>

2016–Present

Executive Director and Majority Stakeholder

SC SIAL COM 2000 SRL
Str. Aristide Karatzali nr.1, Constanta, Constanta (România)
www.lepremier.ro

HR management, Financial management, Accounting duties, promotions, eveniments set-up.

Company type: Restaurant and Hotel

2010–Present

Executive Director and Majority Stakeholder

SC SIAL COM 2000 SRL
Bd. Aurel Vlaicu 135, Constanta, 900648 Constanta (România)
www.atenasportclub.ro

Project management: European funds financing, ex-post activity supervising, HR management, financial management, promoting, sport events organizing.

Company type: Sports facilities - Razvan Florea Swimming Pool.

2008–Present

Managing Partner and Majority Stakeholder

SC P&R Cont Solutions SRL
Bd. Aurel Vlaicu 135, Constanta, 900648 Constanta (România)
www.tyr-sport.ro

Sales relations, imports, customs formalities, international payments, financial management, clients relations, promotion activities.

Company type: Sports equipment (swimming) wholesale.

2006–Present

Vicepresident si Member of the Board

ACS Atena Sport Club Constanta
Str. Avram Iancu 21, Constanta, Constanta (România)

www.atenasportclub.ro

Negotiation and fulfillment of funding contracts for sport events.

Decisions regarding the sport events organized by the club. Coordination of the sport events.

Project Management for financing on 350/2005 Law.

Company type: Non- profit organization, sports club.

2005–2011 **Imports Manager**

SC DORIS TRADING SRL

Bd. Aurel Vlaicu 135, Constanta, 900648 Constanta (România)

www.tonis.ro

Decisions regarding buys, foreign manufacturers market research, contracts signing, shipping, payment methods, stock&warehouse management.

Company type: Electronics and home appliance business.

2001–2005 **General Manager Assistant**

SC TONIS TRADE SRL

Bd. Aurel Vlaicu 135, Constanta, 900648 Constanta (România)

www.tonis.ro

Planificarea activitatii, gestionarea agendei zilei, intocmirea de contracte, participarea la negocieri.

Company type: Electronics and home appliance business.

EDUCATION AND TRAINING

2017–Present **PhD Student**

Bucharest University of Economic Studies

str. Tache Ionescu nr.11, sector 1, Bucuresti, 010374 Bucuresti (România)

www.doctorat.ase.ro

Domain – Social Sciences, Economic Sciences, research domain - International Business and Economics.

2000–2004 **Bachelor's Degree**

Nivelul 6 CEC

"Ovidius" University in Constanta, Faculty of Economic Studies, International Transactions section

Bd. Mamaia 124, Constanta (România)

www.univ-ovidius.ro

International Trade, Microeconomics, Macroeconomics, Economic Law, Computers, Math applied in economics, Statistics, Accounting.

2003–2003 **Internship Certificate**

Nivelul 2 CEC

Universite d'Auvergne, Institut Universitaire Professionnalise, Clermont-Ferrand (Franța)

Enterprise Management

1996–2000 **High School Diploma**

"Mircea cel Batran" National College

Str. Stefan cel Mare nr.6, Constanta (România)

www.cnmbct.ro

Subjects studied: mathematics, physics, economics

PERSONAL SKILLS

Mother tongue romanian

Foreign Languages

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken Interaction	Spoken Production	
english	C2	C2	C1	C2	C2
FCE - Cambridge First Certificate in English - B2 level CAE - Cambridge English Advanced - C1 level					
french	A1	B1	A1	A1	A1
german	B1	B1	A2	A2	A2

Levels: A1 și A2: Basic User - B1 și B2: Independent User - C1 și C2: Proficient User
European language levels - CEFSR

Communication skills

Communication abilities, empathy, aesthetically developed feel, initiative, curiosity, openness to new, ambition and cooperation, flexibility, discipline.
Communication and problem solving skills, following the organization of sports competitions within the "Athens Sport Club"

Organisational/ Managerial skills

Team spirit, negotiation skills, ability to motivate athletes, desire to improve, conflict management, prioritisation of goals, efficient time management, supportive attitude.

Job related skills

Leadership - currently responsible for a team of 70 people.
Good organizational skills gained during the first years of work at SC Tonis Trade SRL, where we organized and coordinated the activity of the entire imports department.
Good team management skills acquired during sports events organized within the club "Athens Sport Club".

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Independent user	Proficient user	Basic user	Basic user	Basic user

Good command of office suite: word processor, spread sheet, presentation software
Good command of: Microsoft Word, Excell, Corel Draw, Power Point

Driving licence B

ADDITIONAL INFORMATION

- Conferences**
- "Present Issues of Global Economy" - 15th Edition - 7-9 June 2018, Constanta, Romania - "Ovidius" University of Constanta, Faculty of Economic Sciences.
 - 5th International Multidisciplinary Scientific Conference on Social Sciences and Arts – SGEM 2018, 24 August - 2 September 2018, Albena, Bulgaria – Virtual Lecturer.
 - International E-Conference "Enterprises in the Global Economy" - EGE 2018 -3rd Edition – 4th of October 2018, Constanta, Romania, "Ovidius" University of Constanta, Faculty of Economic Sciences.
 - "The Future of Europe" International Conference - 8th Edition – 22-23rd of November 2018, The Faculty of International Business and Economics, Bucharest University of Economic Studies.
 - "Global Economy under Crisis" – 7th Edition- 28-29th of November 2018, Constanta, Romania - "Ovidius" University of Constanta, Faculty of Economic Sciences.
- Publication**
- "Economic fraud in international business: forms and implications" – "Ovidius" University Annals, Economic Sciences Series, Constanta, Romania - Vol.XVIII, Issue 1/2018, ISSN-L 2393-3119, ISSN 2393-3127
 - "The infamous tetrahedron: organized crime, terrorism and fraud" - 5th International Multidisciplinary Scientific Conference on Social Sciences and Arts SGEM 2018, www.sgemsocial.org, SGEM2018 Conference Proceedings, ISBN 978-619-7408-62-1 / ISSN 2367-5659, 26 August - 1 September, 2018, Vol. 5, Issue 1.2, 307-312 pp
 - "Money laundering: mechanisms and effects" - 5th International Multidisciplinary Scientific Conference on Social Sciences and Arts SGEM 2018, www.sgemsocial.org, SGEM2018 Conference Proceedings, ISBN 978-619-7408-62-1 / ISSN 2367-5659, 26 August - 1 September, 2018, Vol. 5, Issue 1.2, 123-128 pp.
 - "Non-financial Schemes of Money Laundering" – "Ovidius" University of Constanta, Faculty of Economic Sciences, Research Center in International Business and Economics, International E-Conference "Enterprises in the Global Economy" -4th of October 2018
 - "Money Laundering and Terrorism Financing: Patterns and Tendencies" - "Ovidius" University of Constanta, Faculty of Economic Sciences, Research Center in International Business and Economics, International E-Conference "Enterprises in the Global Economy" - 4th of October 2018
 - "Money Laundering: Case Studies and Countermeasures" – "The Future of Europe" International Conference 8th edition, The Faculty of International Business and Economics, Bucharest University of Economic Studies.
 - "Tax havens and offshore centers - a reality of the 21st century" – "The Future of Europe" International Conference 8th edition, The Faculty of International Business and Economics, Bucharest University of Economic Studies.
 - "The connection between corruption and the underground economy - an obstacle on innovation and development of the business environment"
 - in Romanian Economic Journal, Issue 76 (Year XXII) June 2020, pg. 72, ISSN (print) 1454-4296, ISSN (online) 2286-2056.
 - "Case Study on Healthcare Reporting"- In Conference Proceedings , Bucharest: ASE, pp. 1093 , ISSN 2457-483X, ISSN-L 2457-483X.
 - Conference: 6th *BASIQ International Conference on New Trends in Sustainable Business and Consumption*, Messina, Italy, 4-6 June 2020.
 - "Money Laundering Measurement. Microeconomic And Macroeconomic Approaches"

In Conference Proceedings , Bucharest: ASE, pp. 1241 , ISSN 2457-483X, ISSN-L 2457-483X, Conference: 6th BASIQ International Conference on New Trends in Sustainable Business and Consumption. Messina, Italy, 4-6 June 2020.

https://conference.ase.ro/pdf/BASIQ_2020_Conference_proceedings.pdf

<https://www.conference.ase.ro>

“Innovation and the evolution of Cyber security tools” in Junior Scientific Researcher Journal , pp 64-71, Vol.VI, No.1 May 2020, ISSN (online) 2458-0341

“Money Laundering through Cryptocurrencies”- In Romanian Economic Journal, Issue 76 (Year XXII) June 2020, pg. 66, ISSN (print) 1454-4296, ISSN (online) 2286-2056.

“An Exploratory Analysis of the Number of Corruption Crimes in Romania from 2014 to 2020”- in TECHNIUM SOCIAL SCIENCES JOURNAL (TSSJ), Volume 36: A new decade for social changes, Page: 325-335, Secțiunea: Economics, DOI: <https://doi.org/10.47577/tssj.v36i1.7553>, Published: OCT 2022, ISSN: 2668-7798, Current Publisher: TechniumScience

„The dimension of the phenomenon of economic crime. A hierarchical classification of EU countries at the level of 2021”, in ANNALS OF "DUNAREA DE JOS" UNIVERSITY OF GALATI FASCICLE I. ECONOMICS AND APPLIED INFORMATICS, Years XXVIII – no3/2022, Page: 125-134, DOI: <https://doi.org/10.35219/eai15840409296>, Published: DEC 2022, Online ISSN 2344-441X, ISSN-L 1584-0409

„A Dynamic Analysis of Economic Crime in Europe: The Role of the European Institutions in the Prevention of Economic Crimes in the COVID-19 Pandemic”, in ANNALS OF "DUNAREA DE JOS" UNIVERSITY OF GALATI FASCICLE I. ECONOMICS AND APPLIED INFORMATICS, Years XXVIII – no3/2022, Page: 17-28, DOI: <https://doi.org/10.35219/eai15840409283>, Published: DEC 2022, Online ISSN 2344-441X, ISSN-L 1584-0409

“Exploratory Study on the Types of Economic Crimes at EU Level”, in OVIDIUS UNIVERSITY ANNALS, ECONOMIC SCIENCES SERIES, Volume XXII, Issue 2, Page: 68-76, Section I: International Affairs; Section II: Regional Development, Integration and Globalization, Published: DEC 2022, ISSN 2393-3127, ISSN-L 2393-3119 Conference: International Conference “ Global Economy Under Crisis”, 11th Edition December, 15th – 16th 2022 , Section I: International Affairs; Section II: Regional Development, Integration and Globalization, Faculty of Economic Sciences, “Ovidius” University of Constanta, Constanța, ROMÂNIA

“The Hidden Mechanisms and Impact of International Economic Criminality: A Bibliometric Perspective”, in OVIDIUS UNIVERSITY ANNALS, ECONOMIC SCIENCES SERIES, Volume XXIII, Issue 2, Page: 72-79, Section I: International Affairs; Section II: Regional Development, Integration and Globalization, Published: DEC 2023 ISSN 2393-3127, ISSN-L 2393-3119

Conference: International Conference “ Global Economy Under Crisis”, 12th Edition December, 13th – 14th 2023 , Section I: International Affairs; Section II: Regional Development, Integration and Globalization, Faculty of Economic Sciences, “Ovidius” University of Constanta, Constanța, ROMÂNIA
<https://stec.univ-ovidius.ro/html/anale/RO/ovidius-university-annals-economic-sciences-series-volume-xxiii-issue-2/>

« Economic Fraud and Associated Risks : An Integrated Bibliometric Analysis Approach » in RISKS, Volume 12 Issue 5, Article Number 74, DOI: 10.3390/risks12050074 Section: Development policies and strategies, Published: MAY 2024, eISSN 2227-9091 WOS: WOS:001231316200001 Current Publisher: MDPI, ST ALBAN-ANLAGE 66, CH-4052 BASEL, SWITZERLAND

Research Areas: Business & Economics
Web of Science Categories: Business; Finance
IF 2022: 1.5, AIS 2022: 0.325, Q2

“Corruption perceptions in the Schengen Zone and their relation to education, economic performance and governance”, in PLOS ONE 19(7): e0301424

Research Areas: Science& Technology-Other topics,

Web of Science Categories: Multidisciplinary Sciences,

Article number: PONE-D-24-00454R1, Published: IUL 2024, *eISSN:* 1932-6203,

IF 2023: 2.9, AIS: 0.885, Q1, *Current issue:* 18